

## COS Foundation 2021-22 Operating Budget Plan

	Actuals 7/1/20 - 5/18/21	Forecast May-June	FY TOTALS 2020-2021	2020-21 Budget	Difference	
<b><u>Income</u></b>						
4000 · Foundation General Donations	37,476		37,476	40,000	2,524	Additional Campaigning for Emergency Funds
4010 · Fundraising Revenue			-		-	
4010.10 · Auction Sales	1,114		1,114	8,000	6,886	Power of the Purse rebuilding year
4010.20 · Concession Sales	-		-	-	-	
4010.40 · Merchandise Sales			-	1,500	1,500	Power of the Purse centerpieces
4010.60 · Sponsorships	200		200	25,200	25,000	POP and 2022 CSF Celebrations
4010.80 · Ticket Sales	-		-	7,400	7,400	POP and 2022 CSF Celebrations
<b>Total 4010 · Fundraising Revenue</b>	<b>1,314</b>		<b>1,314</b>	<b>-</b>		
4020 · Found Schlrsip Donations	250		250	-	(250)	
4030 · Investment Income	235,750		235,750	214,448	(21,302)	Per Spend Analysis through December 2020
<b>Total Income</b>	<b>274,790</b>		<b>276,104</b>	<b>296,548</b>	<b>20,444</b>	
<b><u>Expense</u></b>						
5000 · Operational Expense						
5000.10 · Bank Fees	2,278	650	2,928	3,200	(272)	
5000.13 · Contract Services	65,822	(55,000)	10,822	18,000	(7,178)	Additional Accounting Firm Support, Event support
5000.15 · Donor Software Access	5,207	892	6,099	5,254	845	
5000.20 · Entry Fees	-		-		-	
5000.25 · Fees for Services (non-emp)	13,000		13,000		13,000	
5000.30 · Interest Expense	-		-		-	
5000.35 · Licenses and Permit Fees	185		185		185	
5000.37 · Membership & Dues	1,825	395	2,220	2,400	(180)	NCCCF Dues adjusted to a higher tier
5000.40 · Miscellaneous	7,952	600	8,552	10,000	(1,448)	President Discretionary
5000.45 · Office Equipment	424		424	400	24	
5000.50 · Office Supplies	1,465		1,465	1,600	(135)	
5000.65 · Postage	47.26		47	150	(103)	
5000.70 · Printing	2,207	1,000	3,207	6,000	(2,793)	Alumni/Retiree Mailings
5000.75 · Promotion	6,846	1,200	8,046	8,000	46	
5000.80 · Training	-		-	2,000	(2,000)	New hire training
5000.85 · Travel	-		-	600	(600)	Minimal business trips to Sacramento
5000.90 · Volunteer Development	512	1,800	2,312	2,500	(188)	
5000 · Operational Expense - Other	-		-		-	
<b>Total 5000 · Operational Expense</b>	<b>107,771</b>		<b>59,308</b>	<b>60,104</b>	<b>(796)</b>	
5010 · Fundraising Expense	-		-	16,000	(16,000)	CSF, some emergency funding campaign
6030 · Foundation Project Funding	58,101	4,000	62,101	120,000	(57,899)	Fully awarded allowance of \$120,000
6050 · Scholarship Expenses	-		-	1,500	(1,500)	
6060 · Scholarship Disbursement	41,931		41,931	82,000	(40,069)	\$20k Pres Scholars, \$45k FSU ITEP, \$15k COS Scholars, \$2k POP
<b>Total Expense</b>	<b>207,803</b>		<b>163,340</b>	<b>219,500</b>	<b>(56,160)</b>	
<b>Net Operating Income</b>	<b>66,987</b>		<b>112,764</b>	<b>16,944</b>	<b>(95,820)</b>	